

Bid-Match Report

Prepared for
Blue Ridge IT Solutions LLC

SAMPLE REPORT - ILLUSTRATIVE DATA

Prepared by: GovCon Lab

Report date: September 2026

Company profile: 12-person managed IT services firm · Greenville, South Carolina

DECISION SNAPSHOT

Seven opportunities merit a closer look

15

illustrative solicitations reviewed

7

scored BID

8

scored NO-BID

Blue Ridge IT Solutions LLC appears best positioned for regional, small-business requirements involving managed IT support, network setup, field-office connectivity, and straightforward hardware configuration. Larger unrestricted programs and solicitations restricted to socioeconomic certifications are screened out to protect limited capture time.

First action: Complete registration in the System for Award Management (SAM.gov). Without an active registration and Unique Entity Identifier, the company cannot receive a federal award.

How this report is built

A production engagement researches live SAM.gov and Defense Logistics Agency DIBBS opportunity data, then filters results by North American Industry Classification System (NAICS) code, company size, geography, scope fit, set-aside eligibility, likely contract scale, and past-performance burden. For this portfolio sample, every solicitation record and value is fictional and illustrative; the scoring logic and report format demonstrate the client deliverable.

How to read the verdicts

BID

Advance to capture review

The scope, eligibility, scale, and delivery footprint align well enough to justify reading the full solicitation and confirming requirements.

NO-BID

Do not spend capture time

A gating issue - certification, experience, scale, geography, or competition - makes the opportunity a poor near-term fit.

A BID score is not a recommendation to submit blindly. Confirm amendments, mandatory clauses, pricing, clearances, and submission instructions before proceeding.

OPPORTUNITY SHORTLIST

Regional support work leads the first group

01 · Managed IT Support for Regional Screening Operations

BID

70T030-26-Q-1042 · Department of Homeland Security, Transportation Security Administration

On-site and remote service desk, workstation support, patch coordination, and network troubleshooting for a regional operations office.

EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE
\$148,000	Small Business	Sep 24, 2026	Columbia, SC

Why BID: Core managed-IT scope, small-business eligibility, and a practical in-state delivery footprint.

02 · Local Area Network Maintenance and Help Desk

BID

W9124C-26-Q-0187 · Department of the Army, Fort Jackson Contracting Office

Routine network maintenance, user-account support, equipment troubleshooting, and limited after-hours response for administrative facilities.

EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE
\$220,000	Small Business	Sep 29, 2026	Fort Jackson, SC

Why BID: Strong service match and nearby performance location; verify staffing hours and base-access requirements.

03 · Cybersecurity Monitoring Support

NO-BID

36C247-26-Q-0893 · Department of Veterans Affairs, Network Contracting Office 7

Continuous security event monitoring, incident escalation, vulnerability reporting, and compliance documentation for a medical center.

EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE
\$310,000	SDVOSB	Oct 2, 2026	Augusta, GA

Why NO-BID: Restricted to Service-Disabled Veteran-Owned Small Businesses; the client does not hold that certification.

04 · Endpoint and Field Office Technology Support

BID

124441-26-Q-0326 · U.S. Forest Service, Southern Research Station

Laptop imaging, endpoint troubleshooting, printer support, and basic network assistance for a small field office.

EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE
\$95,000	Small Business	Oct 5, 2026	Asheville, NC

Why BID: Manageable scale and close regional fit; confirm travel frequency before pricing.

OPPORTUNITY SHORTLIST

Scale and certification remove three distractions

05 · Enterprise Network Operations Program

47QTC A-26-R-0179 · General Services Administration, Federal Acquisition Service

Multi-site network operations, engineering, service management, and 24/7 incident response across several federal facilities.

EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE
\$8.4 million	Unrestricted	Oct 9, 2026	Multiple U.S. sites

Why NO-BID: Too large for a 12-person first-time prime and likely to draw experienced national integrators.

06 · Network Hardware and Configuration Kits

SPE7M2-26-T-5418 · Defense Logistics Agency, DLA Land and Maritime

Supply and preconfigure commercial routers, switches, and labeled patch kits for delivery to one defense receiving location.

EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE
\$42,000	Small Business	Sep 21, 2026	Ship to Richmond, VA

Why BID: Simple supply-and-configuration scope offers a practical first-award path with limited service risk.

07 · Base Network Modernization Support

FA4803-26-R-0061 · Department of the Air Force, Shaw AFB Contracting Squadron

Network refresh planning, equipment installation, migration support, testing, and post-cutover documentation.

EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE
\$1.2 million	HUBZone	Oct 14, 2026	Shaw AFB, SC

Why NO-BID: The local scope is attractive, but HUBZone certification is mandatory and the client is not certified.

08 · Regional IT Help Desk Services

75P001-26-Q-0114 · Department of Health and Human Services, Program Support Center

Tier 1 and Tier 2 user support, account administration, ticket reporting, and remote troubleshooting for regional personnel.

EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE
\$180,000	8(a)	Oct 7, 2026	Atlanta, GA

Why NO-BID: Reserved for certified 8(a) participants; the client is not currently eligible to submit as prime.

OPPORTUNITY SHORTLIST

Two regional matches survive the screen

09 · Field Office Wi-Fi Upgrade and Support 1305M2-26-Q-0477 · Department of Commerce, National Oceanic and Atmospheric Administration Wireless site survey, access-point installation, configuration, testing, and 12 months of limited support for a coastal field office. <table><tr><td>EST. VALUE</td><td>SET-ASIDE</td><td>DEADLINE</td><td>PERFORMANCE</td></tr><tr><td>\$125,000</td><td>Small Business</td><td>Sep 30, 2026</td><td>Charleston, SC</td></tr></table> Why BID: Defined network scope, in-state performance, and moderate value fit the team's current capacity.				EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE	\$125,000	Small Business	Sep 30, 2026	Charleston, SC
EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE								
\$125,000	Small Business	Sep 30, 2026	Charleston, SC								
10 · Cybersecurity Risk Framework Assessment N00189-26-Q-0624 · Department of the Navy, Fleet Logistics Center Security control assessment, risk documentation, remediation planning, and authorization support for a mission system. <table><tr><td>EST. VALUE</td><td>SET-ASIDE</td><td>DEADLINE</td><td>PERFORMANCE</td></tr><tr><td>\$640,000</td><td>Unrestricted</td><td>Oct 16, 2026</td><td>Beaufort, SC</td></tr></table> Why NO-BID: Requires multiple comparable federal assessments and specialized authorization experience beyond the client's current record.				EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE	\$640,000	Unrestricted	Oct 16, 2026	Beaufort, SC
EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE								
\$640,000	Unrestricted	Oct 16, 2026	Beaufort, SC								
11 · District Office End-User Support W912HN-26-Q-0088 · U.S. Army Corps of Engineers, Savannah District Desk-side support, device deployment, account troubleshooting, and inventory updates for district administrative staff. <table><tr><td>EST. VALUE</td><td>SET-ASIDE</td><td>DEADLINE</td><td>PERFORMANCE</td></tr><tr><td>\$275,000</td><td>Small Business</td><td>Oct 12, 2026</td><td>Savannah, GA</td></tr></table> Why BID: Familiar support work and a reachable regional site; confirm whether one dedicated technician is required.				EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE	\$275,000	Small Business	Oct 12, 2026	Savannah, GA
EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE								
\$275,000	Small Business	Oct 12, 2026	Savannah, GA								
12 · Research Campus Network Management 68HERH-26-R-0045 · Environmental Protection Agency, Research Triangle Park Enterprise routing, switching, network operations center coverage, performance engineering, and formal service-level reporting. <table><tr><td>EST. VALUE</td><td>SET-ASIDE</td><td>DEADLINE</td><td>PERFORMANCE</td></tr><tr><td>\$2.1 million</td><td>Unrestricted</td><td>Oct 20, 2026</td><td>Research Triangle Park, NC</td></tr></table> Why NO-BID: Enterprise scale, 24/7 coverage, and unrestricted competition make this unsuitable as a first prime contract.				EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE	\$2.1 million	Unrestricted	Oct 20, 2026	Research Triangle Park, NC
EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE								
\$2.1 million	Unrestricted	Oct 20, 2026	Research Triangle Park, NC								

OPPORTUNITY SHORTLIST

A small logistics-support buy offers a fast path

13 · Disaster Response IT Equipment Kits

70FB80-26-Q-0152 · Federal Emergency Management Agency, Region IV

Source, configure, label, and stage laptop, hotspot, and accessory kits for regional disaster-response teams.

EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE
\$86,000	Small Business	Sep 28, 2026	Atlanta, GA

Why BID: Product sourcing plus light configuration fits current capabilities and limits long-term staffing exposure.

14 · Secure Network Maintenance Services

15JA05-26-Q-0029 · Department of Justice, Regional Operations Office

Preventive maintenance and incident response for secure network equipment in controlled federal spaces.

EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE
\$490,000	Unrestricted	Oct 23, 2026	Columbia, SC

Why NO-BID: Personnel-clearance and secure-facility requirements create a near-term eligibility and staffing barrier.

15 · Enterprise Help Desk and Field Services

N65236-26-Q-0412 · Department of the Navy, Information Warfare Center Atlantic

Tiered help desk, field technician dispatch, asset management, and monthly performance reporting for multiple facilities.

EST. VALUE	SET-ASIDE	DEADLINE	PERFORMANCE
\$360,000	WOSB	Oct 27, 2026	Charleston, SC

Why NO-BID: Restricted to Women-Owned Small Businesses; the client does not meet the stated eligibility requirement.

SUGGESTED FIRST-LOOK QUEUE

Start with 06, 13, and 09

These three combine contained scope, moderate dollar value, and work the company already performs. Review 01, 02, 04, and 11 next if staffing and travel terms are manageable.

All solicitation identifiers, descriptions, dates, values, and verdicts in this sample are fictional. They are not active procurement opportunities.

SAMPLE REPORT - illustrative data · Prepared by GovCon Lab

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POSITIONING SNAPSHOT

Small-business status is the immediate advantage

PROGRAM	CURRENT STATUS	WHAT IT MEANS
Small Business	Likely qualifies	Employee count appears below the typical size standard for NAICS 541512; confirm the current Small Business Administration standard and affiliation rules.
8(a)	Not certified	Cannot bid on 8(a)-only opportunities. Certification requires separate eligibility and application review.
HUBZone	Needs review	Check the principal office address and employee-residency requirements before pursuing certification.
SDVOSB	Does not apply	The fictional company profile does not indicate qualifying service-disabled veteran ownership.
WOSB	Does not apply	The fictional company profile does not indicate qualifying woman ownership and control.

WHAT THIS MEANS

Compete where the company is already eligible

The fastest route is not to chase every certification. Begin with ordinary small-business set-asides that match the company's current services, location, and staffing. Treat HUBZone as a targeted eligibility check, not an assumption.

Eligibility conclusions in this sample are illustrative and are not certification determinations.

30-DAY ACTION PLAN

Registration first, then three focused pursuits

- 1 Activate SAM.gov registration.**
Obtain the Unique Entity Identifier, complete representations and certifications, and keep the registration active. This is the first gating item.
- 2 Confirm the NAICS and small-business profile.**
Validate NAICS 541512 and add any defensible secondary codes that match the company's actual services.
- 3 Review opportunities 06, 13, and 09 first.**
Read the full requirements, identify mandatory clauses and compliance gaps, and decide whether to pursue, partner, or pass.
- 4 Prioritize small-business set-asides.**
Build early past performance on contained regional or supply/configuration work before chasing unrestricted enterprise programs.
- 5 Check HUBZone eligibility.**
Use the current official requirements to determine whether the Greenville principal office and employee-residency mix qualify.

Want this for your business?

Get a tailored opportunity shortlist - or the full GovCon Launch Package with registration review, capability statement, set-aside map, matched bids, and a walkthrough call.

GovConLab.com/launch

This portfolio sample uses fictional opportunities. A client report is built from current procurement data and the client's actual capabilities.